

## KEY SYSTEM BUSINESS PRINCIPLES

Event driven real time updating	●		
Single client account number for life	●		
Capture once and prepopulating	●		
Client single view	●		
Client entity associations	●		
Multi-Language Support	●		
Multi-Currency	●		
Multi-Accounting Methods	●		
Multi-Base Rates	●		
Multi-VAT/GST Rates	●		
Customisable contract/product types	●		
Value added products	●		
Email integration		●	
Fax integration		●	
General Ledger interface	●		
Image archive		●	

## SERVER HOSTING

Central	●		
Distributed	●		

## CLOUD

Cloud friendly	●		
Customer own hosting		●	
3rd Party hosting		●	
Bureau hosting		●	

## SUPPORTED DEVICES

PC Workstation	●		
Laptop	●		
Mobile devices	●		

## TECHNOLOGY

Web based	●		
Visual Studio 2015, MVC, Entity Framework, C#, Bootstrap, JScript, Infragistics	●		
SQL Database	●		
3-tier layer separation	●		
Multiple Windows Operating Systems, MVC, Entity Framework	●		
Web Services	●		
Access via Portals		●	
Object-Orientated Design Principles	●		

## ACCOUNT TYPES

ACCOUNT TYPES			
<b>Loan Accounts</b>			
• Vehicle and Asset Finance	●		
• Home Loans	●		
• Overdraft		●	
• Revolving Credit		●	
• Block Discounting			●
<b>Transaction Accounts</b>			
• Current		●	
• Savings		●	
<b>Investment Accounts</b>			
• Fixed Deposits			●
• Negotiable Certificate of Deposit			●
• Money Market			●
• Call			●

## ACCOUNTING METHODS

ACCOUNTING METHODS			
<b>Pre-Debited Finance Charges</b>			
• APR (Annual Periodic Rate)	●		
• NACM (Nominal Annual Compounded Monthly)	●		
• Fully Detailed Amortisations	●		
• Revolving Credit		●	
• Block Discounting			●
<b>Daily Interest Accrual on Capital</b>			
• Debit monthly on selected day		●	
• Fully Detailed Amortisations		●	

## CALCULATIONS

CALCULATIONS			
<b>APR (Annual Periodic Rate)</b>			
• Weekly, Fortnightly, Monthly, Quarterly, Annual payments	●		
• With and without Balloon/Residual Value	●		
• Structured complex payment plans	●		
<b>NACM (Nominal Annual Compounded Monthly)</b>			
• Weekly, Fortnightly, Monthly, Quarterly, Annual payments	●		
• With and without Balloon/Residual Value	●		
• Structured complex payment plans	●		
<b>1/12 Formula (HP Financial Calculator)</b>			
• Weekly, Fortnightly, Monthly, Quarterly, Annual payments		●	
• With and without Balloon/Residual Value		●	

## EARNINGS

EARNINGS			
<b>APR (Annual Periodic Rate)</b>			
• Per amortisation to income daily	●		
• Per amortisation to income monthly	●		
• Customer & Net Rate amortisations	●		

EARNINGS (Continued)			
<b>NACM (Nominal Annual Compounded Monthly)</b>			
• Per amortisation to income daily	●		
• Per amortisation to income monthly	●		
• Customer & Net Rate amortisations	●		
<b>1/12 Formula (per USA)</b>			
• Per amortisation to income monthly	●		
<b>Rule of 78</b>			
• Per amortisation to income monthly	●		

ARREAR INTEREST			
<b>Calculation</b>			
• On Arrears	●		
• On prepayments and arrears	●		
• Uses age date not process date	●		
• Positive and negative accruals	●		
• Arrear interest rate other than account rate	●		
<b>Entries</b>			
• Post manually (in terms of accrual)	●		
• Systematic per parameters	●		

AGE FRAMES & ARREARS			
<b>Age Frames</b>			
• Client customisable	●		
• Recalculate account age frame values on change	●		
<b>Arrears</b>			
• Daily calculation	●		
• Age date based	●		

CREATE & AMEND CLIENT DATA			
<b>Create Client (New)</b>			
• Capture unique client identifying data	●		
<b>Client Search</b>			
• By surname or business name	●		
• By client number	●		
• By identification or registration number	●		
<b>Supplier Search</b>			
• By business name	●		
• By client number	●		
• By registration number	●		

## CREATE & AMEND CLIENT DATA (Continued)

### Client Data (New/Amend)

• Standing data	●		
• Addresses	●		
• Telephone numbers	●		
• ID documents (natural persons)	●		
• Registration documents (juristic persons)	●		
• Email addresses	●		
• Employment details (natural persons)	●		
• Associations/Entity Linking	●		
• Bank accounts	●		
• Internal exposure summary and detailed	●		
• Approved supplier	●		
• Securities		●	
• Documents held (images)		●	

## ACCOUNT FUNCTIONS

### Summary and Detailed Listings

• By Currency	●		
• By Account Type	●		

### Accounting

• Statements	●		
• Amortisations - NET Rate	●		
• Amortisations - Customer Rate	●		
• Settlement calculations	●		
• Debit Orders	●		
• Value Added capitalised	●		
• Value Added Bolt-Ons	●		
• Termination procedures	●		

### Financial Transactions

• Journal entries	●		
• Payment RD	●		
• Payment Transfer	●		
• Payment Refund	●		

### Restructure: Due Date

• Include Arrears	●		
• Exclude Arrears	●		
• Include/Exclude Arrear Interest	●		

### Restructure: Arrear Respreads

• Increase Instalments by Fixed Amount	●		
• Increase a Number of Instalments	●		
• Increase Remaining Instalments	●		
• Increase Contract Period	●		
• Decrease Contract Period	●		
• Recalculate Contract	●		
• Include / Exclude Arrear Interest	●		

## ACCOUNT FUNCTIONS (Continued)

### Restructure: Prepayment

• Decrease Instalments by Fixed Amount	●		
• Decrease a Number of Instalments	●		
• Decrease Remaining Instalments	●		
• Decrease Contract Period	●		
• Recalculate Contract	●		
• Include/Exclude Arrear Interest	●		

### Restructure: Capital Adjustment

• Increase Instalments by Fixed Amount	●		
• Increase a Number of Instalments	●		
• Increase Remaining Instalments	●		
• Increase Contract Period	●		
• Decrease Contract Period	●		
• Recalculate Contract	●		
• Include/Exclude Arrear Interest	●		

### Restructure: DIC (Dealer Introductory Commission)

• Increase DIC	●		
• Decrease DIC	●		
• Reverse DIC	●		
• Tiered Commissions	●		

### Restructure: Account Reversal

• Generate all reversing entries	●		
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### Restructure: Rate Change

• Automated all accounts	●		
• Catch-up for late loading	●		
• Correct capture errors to Rate and Margin	●		

### Goods

• Main	●		
• Others	●		

### Status Changes

• Closed	●		
• Converted	●		
• Arrear Interest	●		
• Suspended Earnings	●		
• Legal	●		
• Write-Off	●		
• Settled	●		
• Repossession	●		
• Insurance Claim	●		
• Debt Review	●		

## DIARY

Create and amend entries		●	
Follow-up alerts		●	
Performance monitoring			●

## ACCOUNT OPENING & APPLICATION PROCESSING

ACCOUNT OPENING & APPLICATION PROCESSING			
<b>Create New Application</b>			
• Capture new client data	●		
• Pre-Populate existing client data	●		
<b>Retrieve Existing Application</b>			
• By surname or business name	●		
• By identification number	●		
• By client number	●		
• By application number	●		
<b>Capture or Prepopulate Standing Data</b>			
• Addresses	●		
• Contact Details	●		
• Telephone Numbers	●		
• Email Addresses	●		
• Identification Data	●		
• Goods, Agreement Type, Values, Terms, etc.	●		
<b>Credit Clearances</b>			
• Internal Exposure	●		
• External Exposure (Manual Capture)	●		
• Credit Reports (Manual Capture)	●		
• External Exposure (Electronic Links)		●	
• Credit Reports (Electronic Links)		●	
<b>Credit Approval</b>			
• Approval Terms	●		
• Verdict	●		
• Automated Scoring System			●
<b>Invoices</b>			
• Multiple Suppliers	●		
• Manual Invoices and Capture	●		
• Electronic Invoices and population			●
<b>Calculations: APR (Annual Periodic Rate)</b>			
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• Weekly, Fortnightly, Monthly, Quarterly, Annual payments		●	
• With and without Balloon/Residual Value		●	
<b>Documents</b>			
• Dynamic			●
• Contract		●	
• Guarantees		●	
• Debit Order		●	
• Sundry Correspondence		●	

## ACCOUNT OPENING & APPLICATION PROCESSING (Continued)

### Pay Out

• Supplier Settlement Journals	●		
• Supplier EFT Payment		●	
<b>Account Load</b>			
• Automated	●		

## BATCH TYPE FUNCTIONS

### Transactions

• General Ledger Interface	●		
• Internal Entries	●		
• External Entries	●		

### Debit Orders

• Credit Client Account	●		
• Debit the Debit Order Suspense Account	●		
• On-Us/Off-Us Debits	●		
• Variable Lead Times by Bank	●		
• Single and Consolidated Debits by Client	●		
• Interface Files	●		

### Statements

• Client selected production dates	●		
• Print and Post	●		
• Email	●		
• Facsimile	●		

### Rate Changes

• Schedule and Run	●		
• Rate change advices print and post	●		
• Rate change advices Email	●		
• Rate change advices Facsimile	●		
• Reverse	●		

### Earnings

• Daily and monthly General Ledger postings	●		
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### Arrear Interest

• Automated account debits	●		
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### Customer Correspondence

• Print and Post	●		
• Email	●		
• Facsimile			●
• SMS			●

### Arrear Processing

• Daily Ageing	●		
• Workflow		●	

### Workflow

• Daily Integration		●	
• Application Processing	●		
• Account Processing		●	
• Arrear Processing		●	
• Performance Management		●	

**BATCH TYPE FUNCTIONS (Continued)**

**Reporting**

• Audit Trail	•		
• Statutory	•		
• Customer		•	
• Internal		•	